

### Annexure 'C' Report On Corporate Governance

The Board of directors presents the Company's Report on Corporate Governance.

#### 1. Company's Philosophy on Corporate Governance:

The Company believes in setting the highest standard of good and ethical corporate governance practices to enhance the long - term shareholder value and protect the interest of shareholders, customers and others.

The main objectives of Corporate Governance are:

- 1. Maximizing long-term shareholder value in a legal and ethical manner.
- 2. Ensuring fairness, courtesy and dignity in all transactions within and outside the Bank with customers, investors, employees, competitors, government and the general public.
- 3. Open, transparent and merit-based management.

The Company is committed to following high standards of transparency, accountability. The Company has formed required committees of the Board of Directors to monitor various aspects of the business.

#### 2. Board of Directors:

A. Composition of the Board:-

The Company's Board of Directors comprises of ten Directors. There are five Executive Directors on the Board of the Company, namely, Mr. C. N. Doshi (Chairman) Mr. R. N. Doshi (Managing Director), Mr. Sunil B Jain, Mr. Amit R. Shah and Ms. Khushboo C. Doshi (Executive Directors). There are five non-executive Independent Directors namely Mr. Ramesh A. Shah, Mr. Kishor R. Doshi, Mr. Mahasukh S. Mehta, Mrs. Prabha Vaja and Mr. Rajendra G. Vaja.

B. Meetings:-

During the year under report, there were total Twelve Board Meetings held.

All Directors, except Mr. Sunil B Jain have attended the last Annual General Meeting held on 28th July, 2011. Details of Shareholding/committee membership of Directors of the Company as on 31st March, 2012:



Details of Shareholding /committee membership of Directors of the Company as on 31st March, 2012

| Name of Director      | Designation                    | Number of<br>Shares held in<br>Company | Directorship<br>in all Public<br>Limited<br>Companies * | Membership in<br>Committee in all<br>public limited<br>Companies * | Chairmanship of<br>Committee in all<br>Public limited<br>Companies * |
|-----------------------|--------------------------------|--|---|--|--|
| Mr. C. N. Doshi       | Chairman                       | 3237000                                | 02  | Nil  | Nil  |
| Mr. R. N. Doshi       | Managing Director              | 3600200                                | 02  | Nil  | Nil  |
| Mr. Sunil B. Jain     | Executive Director             | 17000                                  | 01  | Nil  | Nil  |
| Mr. Amit R. Shah      | Executive Director             | 285402                                 | 01  | Nil  | Nil  |
| Ms. Khushboo C. Doshi | Executive Director             | 1594000                                | 01  | Nil  | Nil  |
| Mr. Ramesh A. Shah    | Non-executive &<br>Independent | Nil                                    | 01  | 03   | 01   |
| Mr. Kishor R. Doshi   | Non-executive &<br>Independent | 22000                                  | 01  | 03   | 01   |
| Mr. Mahasukh S. Mehta | Non-executive &<br>Independent | 5000                                   | 01  | 03   | 01   |
| Mrs. Prabhaben Vaja   | Non-executive & Independent    | 46000                                  | 01  | 01   | Nil  |
| Mr. Rajendra G. Vaja  | Non-executive &<br>Independent | Nil                                    | 01  | 01   | Nil  |

\* includes Directorship/Membership or Chairmanship of Committee in Rajoo Engineers Limited but excludes Directorship in or Membership or Chairmanship of any Committee in any Private Limited Companies/Foreign Companies.

### 3. Remuneration to Directors

The Company has paid remuneration to executive directors as per table given herein under.

| Name of Director         | Category            | Designation        | Salary<br>(Rs. per annum) | Perquisites<br>(Rs. per annum) | Options under<br>the Employee Stock<br>Option Scheme* |
|--------------------------|---------------------|--------------------|---------------------------|--------------------------------|---|
| Mr. C. N. Doshi          | Executive &<br>Non- |                    |                           |                                |   |
|                          | independent         | Chairman           | 33,93,516                 | 1,17,155                       | Nil   |
| Mr. R. N. Doshi          | Executive & Non-    |                    |                           |                                |   |
|                          | independent         | Managing Director  | 32,99,208                 | 17,235                         | Nil   |
| Mr. Sunil B. Jain        | Executive &<br>Non- |                    |                           |                                |   |
|                          | independent         | Executive Director | 27,90,456                 | Nil                            | Nil   |
| Mr. Amit R. Shah         | Executive &<br>Non- |                    |                           |                                |   |
|                          | independent         | Executive Director | 20,40,000                 | Nil                            | Nil   |
| Ms. Khushboo<br>C. Doshi | Executive &<br>Non- |                    |                           |                                |   |
|                          | independent         | Executive Director | 1,91,709                  | Nil                            | Nil   |
| Total                    |                     |                    | 1,17,14,889               | 1,34,390                       | Nil   |



The Company does not have any Employee Stock Option Scheme at present. Further, the Company has not paid any salary or perquisites to its non-executive Directors. However, the Company has paid sitting fees to its non-executive independent Directors as under

| Name of Director      | Category                    | Sitting fees (Rs) |
|-----------------------|-----------------------------|-------------------|
| Mr. Ramesh A. Shah    | Independent & Non-executive | 4000              |
| Mr. Kishor R. Doshi   | Independent & Non-executive | 4000              |
| Mr. Mahasukh S. Mehta | Independent & Non-executive | 4000              |
| Mrs. Prabha R. Vaja   | Independent & Non-executive | 4000              |
| Mr. Rajendra G. Vaja  | Independent & Non-executive | 2000              |

## 1. Information placed before the Board of Directors:

The Company circulates along with Notice of the Board Meeting, a detailed Agenda which, interalia, contain following items, as and when applicable:

- a) Review of annual business plans of the business, capital budgets, and updates,
- b) Quarterly (including periodic) results of the Company,
- c) Minutes of meeting of audit committee, remuneration committee, share holders' grievances committee etc.
- d) Information on recruitment and remuneration of senior officers just below the Board level,
- e) Materially important show cause, demand, prosecution and penalty notices, if any.
- f) Fatal or serious accidents or dangerous occurrences,
- g) Any material significant effluent or pollution problems,
- h) Any issue which involves possible public or product liability claims of a substantial nature.
- i) Details of any joint venture or collaboration.
- j) Transaction that involves the substantial payment of goodwill, brand equity or intellectual property,
- k) Significant labour problem and their proposed solutions,
- I) Significant development in the human resources and industrial relations fronts,
- m) Sale of material nature, of investments, subsidiaries, assets, which is not in the normal course of business,
- n) Quarterly details of foreign exchange exposures and the steps taken by management to limit the risks of adverse exchange rate movement.
- o) Status of compliance with all regulatory, statutory and material contractual requirements.

The Board of Rajoo is routinely presented with all information under the above heads whenever applicable and materially significant. These are submitted either as part of the agenda papers well in advance of the Board meetings or are tabled in the course of the Board Meetings.

# 2. Materially significant related party transactions:

There have been no materially significant related party transaction, pecuniary transaction or relationships between Rajoo Engineers Limited and its directors for the year ended on 31st March, 2012 that may have a potential conflict with the interests of the Company at large.

# 3. Composition of Various Committees:-

# Audit Committee:

# a) Composition:-

Audit Committee consisted of five members namely Mr. Ramesh A. Shah, Mr. Kishor R. Doshi, Mr. Mahasukh S. Mehta, Mrs. Prabha R. Vaja and Mr. Rajendra G. Vaja. All being Non Executive and Independent Director. Mr. Kishor R. Doshi being professionally qualified as Chartered Accountant, acted as the Chairman of the Audit Committee.



## b) Terms of Reference:

The Terms of reference as stipulated by the Board to the Audit Committee are, as contained in the Clause 49 of the Listing Agreement are as follows:

- 1) Oversight of the Company's financial reporting process and the disclosure of its financial information
- 2) Review of Company's financial and risk management policies,
- 3) Review of accounting and financial policies and practices,
- 4) Review of internal control and internal audit systems,
- 5) Discussion with Internal Auditor and Statutory Auditors on any significant findings and follow up thereon.
- 6) Reviewing the Company's financial statements and risk management policies.

## c) Meetings of the Committee:-

Total five meetings of the Committee were held during the year 2011-12

| Name of Member        | Designation | No. of Committee Meetings attended |
|-----------------------|-------------|------------------------------------|
| Mr. Kishor R. Doshi   | Chairman    | 05                                 |
| Mr. Ramesh A. Shah    | Member      | 05                                 |
| Mr. Mahasukh S. Mehta | Member      | 05                                 |
| Mrs. Prabha R. Vaja   | Member      | 05                                 |
| Mr. Rajendra G. Vaja  | Member      | 02                                 |

# Shareholders' Grievance Committee:

## a) Terms of Reference:-

The Committee has been given responsibility to look after complaints, if any, of investors to redress the same expeditiously. The Committee also approves requests for issue of duplicate share certificates, splitting/consolidation of share certificates, transfer and transmission of shares etc.

#### b) Composition:-

The committee comprises of all Non-Executive Independent Directors, Mr. Ramesh A. Shah, Mr. Kishor R. Doshi, and Mr. Mahasukh S. Mehta. Mr. Mahasukh S. Mehta is the Chairman of the Committee.

## c) Meetings of Committee:-

Total Six meetings of the Committee were held during the year 2011-12

| Name of Member        | Designation | No. of Committee Meetings attended |
|-----------------------|-------------|------------------------------------|
| Mr. Mahasukh S. Mehta | Chairman    | 06                                 |
| Mr. Ramesh A. Shah    | Member      | 06                                 |
| Mr. Kishor Doshi      | Member      | 06                                 |

d) The Committee has resolved almost all complaints received during the year.



### **Remuneration Committee:**

#### a. Composition:-

The committee comprises of Three Non-Executive Independent Directors, Mr. Ramesh A. Shah, Mr. Kishor R. Doshi, and Mr. Mahasukh S. Mehta. Mr. Ramesh A. Shah is the Chairman of the Committee.

## b. Terms of Reference:-

The Committee determines and approves the quantum of remuneration whether by way of salary, commission, special allowances, any other perquisites to the Managing, Whole time and non-executive Directors. Generally, the Remuneration Committee considers and approves remuneration payable to executive directors subject to final confirmation by Members in the General Meeting. The Company is not paying any remuneration to any non-executive Director as on date.

### c. Meetings of Committee:-

The Committee has held four Meetings during the year 2011-12

| Name of Member        | Designation | No. of Committee Meetings attended |
|-----------------------|-------------|------------------------------------|
| Mr. Ramesh A. Shah    | Chairman    | 04                                 |
| Mr. Mahasukh S. Mehta | Member      | 04                                 |
| Mr. Kishor R. Doshi   | Member      | 04                                 |

# Communication to Shareholders:

The quarterly results of the Company are published in any two of leading newspapers of English Language and Gujarati Language.

#### General Body Meetings:

Details of the last three annual general meetings are given below:

| Financial Year | Date              | Time       | Venue  |
|----------------|-------------------|------------|--|
| 2010-2011      | 28th July, 2011   | 11:00 a.m. | Junagadh Road, Manavadar, District Junagadh. |
| 2009-2010      | 20th August, 2010 | 11:00 a.m. | Junagadh Road, Manavadar, District Junagadh. |
| 2008-2009      | 10th August, 2009 | 11:00 a.m. | Junagadh Road, Manavadar, District Junagadh. |

## Shareholder information:

#### Registered Office:

Junagadh Road, Manavadar, District Junagadh.

# Plant Location:

1. Survey No 210, Plot No 1, Industrial Area, Shapar-Veraval, Dist. Rajkot-360 024

## Annual General Meeting:

The 25th Annual General Meeting (AGM) of the Company will be held on Friday, 17th August, 2012, at 11-00 a.m. at registered office of the Company, Junagadh Road, Manavadar (Dist. Junagadh)



#### Financial Calender (Tentative):

- 1. Annual General Meeting
- 1. Annual General Meeting
   : 17th August, 20122.

   2. Results for Quarter ending 30th June, 2012
   : First week of August, 2012

   3. Results for Quarter ending 30th September, 2012
   : First week of November, 2012

   4. Results for Quarter ending 31st December, 2012
   : First week of February, 2013

   5. Results for Quarter ending 31st December, 2012
   : First week of February, 2013
- 5. Results for Quarter ending 31st March, 2013 : Last week of May, 2013
- : 17th August, 20122.

#### Dates of Book Closure:

The Company's transfer books will be closed from 9th August. 2012 to 16th August, 2012 (both days inclusive) for purpose of Annual General Meeting and for the purpose of entitlement of Final dividend.

#### Stock Exchange Listing:

The Company's shares are presently listed on the Bombay Stock Exchange Ltd, Mumbai,

# Stock Code:

| Stock Exchange                | Stock Code   |
|-------------------------------|--------------|
| The Bombay Stock Exchange Ltd | 522257       |
| NSDL/CDSL Code                |              |
| ISIN                          | INE535F01024 |

#### Stock Market Data

Monthly high and low prices of shares of the Company traded at the Stock Exchange, Mumbai are as under:

|        | 2011-2012  |           |        | 2010-2011  |           |
|--------|------------|-----------|--------|------------|-----------|
| Month  | High (Rs.) | Low (Rs.) | Month  | High (Rs.) | Low (Rs.) |
| Apr 11 | 20.50      | 14.18     | Apr 10 | 14.23      | 10.07     |
| May 11 | 18.90      | 13.10     | May 10 | 13.44      | 10.41     |
| Jun 11 | 18.45      | 14.35     | Jun 10 | 13.90      | 11.00     |
| Jul 11 | 17.85      | 13.00     | Jul 10 | 21.45      | 11.90     |
| Aug 11 | 17.25      | 11.10     | Aug 10 | 23.35      | 14.25     |
| Sep 11 | 13.80      | 9.60      | Sep 10 | 15.90      | 12.60     |
| Oct 11 | 10.80      | 9.75      | Oct 10 | 14.60      | 12.60     |
| Nov 11 | 11.00      | 9.10      | Nov 10 | 14.42      | 12.25     |
| Dec 11 | 9.85       | 6.43      | Dec 10 | 14.30      | 11.79     |
| Jan 12 | 11.50      | 7.45      | Jan 11 | 14.10      | 10.91     |
| Feb 12 | 11.80      | 9.00      | Feb 11 | 12.30      | 9.22      |
| Mar 12 | 9.89       | 7.55      | Mar 11 | 16.00      | 10.00     |

Directors' Report

## **Registrar and Transfer Agents**

Company has appointed Registrar and Transfer Agent. The name and address is as follow:

Link Intime India Private Limited (formerly Intime Spectrum Registry Limited)

C-13, Pannalal Silk Mill compound, 1.

L.B.S. Marg Bhandup (W), Mumbai-400078



 303, 3rd Floor, Shoppers Plaza V, Opp. Municipal Market, B/h Shoppers Plaza II, Off C G Road, Ahmedabad-380009 Phone: 079 - 2646 5179 Email: ahmedabad@linkintime.co.in

#### Share Transfer System

The processing activities with respect to requests received for share transfer are normally completed within 15 working days from the date of request.

## Distribution Schedule as on 31st March, 2012

| No. of Equity<br>Share Held<br>(Range) | No. of<br>Share<br>holders | Percentage to<br>Total<br>Shareholders | No. of<br>Shares held | Percentage to<br>Total Shares<br>held |
|--|----------------------------|--|-----------------------|---------------------------------------|
| 0001 - 0500                            | 2108                       | 36.33                                  | 489833                | 1.33                                  |
| 0501 - 1000                            | 2243                       | 38.66                                  | 2182422               | 5.94                                  |
| 1001 - 2000                            | 661                        | 11.39                                  | 1230651               | 3.35                                  |
| 2001 - 3000                            | 177                        | 3.05                                   | 492161                | 1.34                                  |
| 3001 - 4000                            | 119                        | 2.05                                   | 451397                | 1.23                                  |
| 4001 - 5000                            | 87                         | 1.50                                   | 424638                | 1.16                                  |
| 5001 - 10000                           | 173                        | 2.98                                   | 1389866               | 3.79                                  |
| Above 10000                            | 234                        | 4.04                                   | 30059782              | 81.86                                 |
| Total                                  | 5802                       | 100.00                                 | 36720750              | 100.00                                |

#### Dematerialization of shares:

The Company had signed agreements with National Securities Depository Limited (NSDL) and Central Depositary Services (India) Limited (CDSL) to offer depository services to its shareholders. As on 31st March, 2012, total 3,37,02,580 equity shares have been dematerialized. Out of these shares dematerialized, 2,66,81,011 equity shares and 70,21,569 equity shares have been dematerialized with NSDL and CDSL respectively, representing approx. 91.78% of total issued share capital of the Company. Members are requested to dematerialize their shares as early as possible, if not yet dematerialized, so as to get benefits of electronic & paperless trading of equity shares.

Shareholders seeking any information/solution of any problem of query related to shares, share transfer; dematerialisation of shares etc. may kindly contact the Registrar and Transfer Agent of the Company.

## Website of the Company

In terms of Clause 54 of the Listing agreement, the Company is maintaining fully functional website www.rajoo.com. Investors can visit the website and can easily access the information such as Quarterly Financial Results, Annual Reports, Corporate Governance Reports, details of the business of the Company, Investors relations mechanism, details about the management of the Company, etc.

# Address for Correspondence

## Mr. Pravin K. Joshi

Compliance Officer "Rajoo Avenue", Survey No. 210, Plot No. 1, Industrial Area, Veraval (Shapar) Rajkot Ph. No.: +91 97129 52701/97129 62704/97129 32706



### DECLARATION REGARDING COMPLIANCE WITH CODE OF CONDUCT {Clause 49(I)(d)}

The Company has laid down and adopted "Code of Conduct" for all Board Members and core management team of the Company. The Company believes that such Code of Conduct is necessary for best Corporate Governance practices, and expects that all Board Members and Core management team adhere to this Code of Conduct.

It is hereby affirmed that all the Directors and Senior Management personnel have complied with the Code of Conduct and have given a confirmation in this regard.

Date:- 29/05/2012 Place:- Veraval (Shapar), Rajkot (C. N. DOSHI) Chairman (R. N. DOSHI) Managing Director

#### Managing Director's Certificate For Financial Statements (clause 49v Of Listing Agreement)

We have reviewed financial statements and cash flow statements for the financial year 2011-12 ended on 31st March, 2012, and to the best of our knowledge and belief:

- (a) These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
- (b) These statements together present true and fair view of the Company's affairs and in compliance with existing accounting standards, applicable laws and regulations;
- (c) No transactions entered into by the Company during the aforesaid year, which are fraudulent, illegal or in violation of the Company's code of conduct.

Further, we accept that it is our responsibility to establish and maintain internal controls. We have evaluated the effectiveness of internal control system of the Company and have disclosed to the auditors and the Audit Committee, wherever applicable:

- (a) deficiencies in the design or operation of internal controls, if any, which came to our notice and steps have been taken/proposed to be taken to rectify these deficiencies
- (b) Significant changes in the internal control during the year
- (c) Significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements
- (d) Instances of significant fraud of which we became aware and the involvement therein, if any, of the management or an employee having a significant role in the Company's internal control system.

Date:- 29/05/2012 Place:- Veraval (Shapar), Rajkot (C. N. DOSHI) Chairman (R. N. DOSHI) Managing Director